



District Name/#: _____ Admin Signature: _____

2019-20 Letter of Intent: NKESC Members

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NKESC Gold MEMBERSHIP

(Cheylin 103, Colby 315, Golden Plains 316, Goodland 352, Healy 468, Hoxie 412, NKESC 602, Oakley 274, Oberlin 294, Quinter 293, Rawlins County 105)

- 1A Districts - \$2,000
- 2A Districts - \$2,500
- 3A Districts - \$3,000
- 4A Districts - \$3,500
- 5A Districts - \$4,000
- 6A Districts - \$4,500

NKESC Gold Membership Benefits

- FREE attendance at Southwest Plains Councils (Superintendents, Principals, Counselors)
- FREE grant writing services
- Reduced rates for consulting, training, and instructional resources
- State-level representation (KESA Advisory, Kansas Professional Learning Team, Curriculum Leaders, Council of Superintendents)
- Education-related communications and digitally archived minutes/notes
- Virtual connection for select workshops & meetings

Consulting Fees

- Daily rate: \$695 plus roundtrip mileage from Scott City to district
- Virtual rate: \$125/hour (1-hour minimum; applies to IDL, Skype, GTM)
- Multi-day Packages:
 - 10 – 19 days @ \$670/day plus roundtrip mileage from Scott City to district
 - 20 – 29 days @ \$645/day plus roundtrip mileage from Scott City to district
 - 30 – 39 days @ \$620/day plus roundtrip mileage from Scott City to district
 - 40+ days @ \$595/day plus roundtrip mileage from Scott City to district

Senior Leadership Consulting Fees (no discount for multiple days)

- \$795/day plus roundtrip mileage from Scott City to district for work with Administrators

NON-MEMBERS

Consulting Fees*

	Consulting Rates for Non-Members	Non-Member Consulting Fees Compared to Member Rates
In-State Daily Rate	\$900/day	\$695/day

*No discount for multiple days.

[NOTE: All daily rates listed above are plus travel expenses of mileage, meals, lodging, ground transportation, airfare, baggage fees, etc.]

SCHOOL IMPROVEMENT SUPPORT

Kansas Education Systems Accreditation (KESA)

Support for the accreditation process focused on the unique needs of the system for the success of each student. Support is 100% customizable; select the services that best meet your district's needs.

Successful Kansas High School Graduate

- Academic Preparation
- Cognitive Preparation
- Technical Skills
- Employability Skills
- Civic Engagement

KESA Goals & Action Plans

- Refinement of System Goals
- Building Goal Development
- System Action Plan Development - includes template
- Building Action Plan Development - includes template
- Five Year System Professional Development Plan (PDP) Design - includes plan template
- WalkThrough® Cross-walked with KESA & District Accreditation Goals
- KansaSTAR Support

System-wide Communication

- Stakeholder and Family Engagement
- Comprehensive Communication Plan
- Virtual Updates delivered regularly throughout the year

Results – State Board Outcomes

- Social-Emotional Factors
 - SECD Needs Assessment
 - SECD Curriculum Alignment
 - Trauma-informed Practice
- Individual Plan of Study (IPS)
 - IPS state rubric
 - Connection to personalized learning
 - CTE Pathways analysis and planning
- High School Graduation and Post-Secondary Success
 - Development of success criteria for student success
 - National Clearinghouse Data Analysis
 - Early and direct connection to the Individual Plan of Study
- Kindergarten Readiness
 - Connection of early childhood preparation with kindergarten
 - ASQ Data Analysis
 - Preschool design and implementation

Compliance and Foundations

- Annual Compliance and Foundational Review
- Rose Capacity Implementation

Outside Visitation Team

- Preparation for OVT - agenda, delegation of tasks, dress rehearsal
- Documentation and Data Reporting

KESA Resources (1-day equivalent)

- Annual Compliance and Foundational Audit
- Digital Repository for Evidence
- Virtual KESA Updates

Pricing for KESA Module

- \$3,500 for members/\$4,750 for non-members plus applicable travel expenses covers a total of 5 equivalent days of service.
- In addition, a Southwest Plains consultant will be provided for 1 year to participate as a **District Outside Visitation Team Member. (Annual renewal in KESA Module required).**
- Additional KESA services/days priced at \$600/day for members and \$900/day for non-members plus applicable travel expenses.

[NOTE: 1A districts have the option of jointly purchasing 5 (or more) selected services (e.g. 3 for one district and 2 for another, or any similar combination). Joint purchase includes ONE free Outside Visitation **team member** for one district. **Annual renewal in KESA Module required.**]

Redesign Module

District support to plan, implement, and measure success (growth) of Redesign and coordinate KESA and Redesign. Support available for state redesign schools and independent redesigners. Customized services include:

Team Facilitation (1-3 days) Inception Phase

- Select the Redesign Team
 - Begin with the WHY
 - Background information & research
 - Four Bedrock Principles
 - Development of personal & building level WHY
- Develop shared vision
- Leading change
- Communication with stakeholders

Redesign Implementation (1-7 days) Designing your Redesign Model

- Design Thinking - Implementation for action
 - Awareness of the problem -What is it?
 - Inquiry and research
 - Ideation and action plan
 - Design prototype
 - Test and revise
- Goal Setting - Selecting redesign elements and setting goals based on design thinking

The Reality of Redesign (1-7 days)

- Monthly or quarterly support for Redesign teams (administrators, teachers, and stakeholders)
- May include delivery of selected professional learning
- Virtual connects and web-based meetings, as needed

Data Collection, Analysis, and Progress Monitoring (1-3 days)

- Research to inform continuous improvement
- Pre- and post-data collection
- Digital observation to monitor redesign initiatives
- Redesign ideation (adjustments) throughout the process

Pricing for Redesign Module

- \$3,500 for members/\$4,750 for non-members plus applicable travel expenses covers a total of 5 equivalent days of service.
- A Southwest Plains consultant will be assigned to provide leadership throughout the Redesign process. **(Annual renewal in Redesign Module required).**
- Additional Redesign services/days priced at \$600/day for members or \$900/day for non-members plus applicable travel expenses.

KansaSTAR Online School Improvement Tool

Free, online school improvement tool available to any Kansas school. Web-based process utilizing research-based effective indicators of successful schools. KSDE approved KansaSTAR for school improvement plans, Title I schoolwide plans, evidence for KESA as it is aligned to 4 R's, as well as having the capability to house all your KESA materials. Seven-year history of successful implementation in Kansas schools using the KansaSTAR process, while documenting your work online.

Training and Support Options

- Staff/Leadership Teams
 - 1-day training to include a half-day of process and website navigation training, plus a half-day guided-work inside the program with teams
- Coaching Support
 - Onsite coaching for leadership teams to conduct the school improvement process in KansaSTAR
- Virtual Coach
 - In combination with onsite support or as a stand-alone service, an experienced Southwest Plains consultant provides feedback on plans and progress inside of the KansaSTAR system

ADMINISTRATOR SUPPORT

Digital eWalkThrough® System

Customized eWalkThrough®

Digital tool to gather real-time data during classroom observations. Designed to provide feedback on district initiatives and research-based best practice, as well as accreditation evidence for KESA.

- Initial Cost
 - \$5,000 for programming
 - \$3,475 plus applicable travel expenses for 5 days to create and calibrate
- Maintenance Fee begins Year 2 (see pricing tiers below)

Template eWalkThrough®

Template designed to provide feedback of research-based best practice for classroom instruction, as well as accreditation evidence for KESA.

- Initial Cost
 - \$2,000 for programming
 - \$2,085 plus applicable travel expenses for 3 days to calibrate
- Maintenance Fee begins Year 2 (see pricing tiers below)

Customized Behavior Tracking eWalkThrough®

Digital tool to gather real-time data during classroom observations. Designed to provide feedback on district initiatives and research-based best practice, as well as accreditation evidence for KESA.

- Initial Cost
 - \$5,000 for programming
 - \$3,475 plus applicable travel expenses for 5 days to create and calibrate
- Maintenance Fee begins Year 2 (see pricing tiers below)

Template Behavior Tracking eWalkThrough®

Digital tool to gather real-time building and individual student behavior data. Designed to provide evidence for data-driven decisions in relation to district tiered system of support, SIT process, and accreditation).

- Initial Cost
 - \$2,000 for programming
 - \$2,085 plus applicable travel expenses for 3 days to calibrate
- Maintenance Fee begins Year 2 (see pricing tiers below)

Pricing Tiers - Maintenance Fee for eWalkThrough® Tools (described above)

Based upon district student headcount, maintenance fee provides site security, software upgrades, server storage, customer support, and annual district data changes.

- 0-500 students = \$750
- 501-1,000 students = \$1,250
- 1,001-1,500 students = \$1,500
- 1,501-2,000 students = \$1,750
- 2,001-3,000 students = \$2,000
- 3,001-4,000 students = \$3,000
- 4,000+ students = \$4,000

Template Custodial Staff eWalkThrough®

Template designed to gather real-time data during delivery of services by custodial staff. Provides feedback based on district expectations. Available in English and/or Spanish.

- Districts currently using the eWalkThrough®
 - \$500 annual fee added to eWalkThrough® Maintenance Fee
- Districts without an eWalkThrough®
 - Initial Cost
 - \$2,000 for programming
 - \$2,085 plus applicable travel expenses for 3 days to calibrate
- \$1,500 Maintenance Fee begins in Year 2

Customized Paraprofessional/Instructional Support Staff eWalkThrough®

Gathers real-time data during delivery of services by instructional support staff. Designed to provide feedback on district instructional initiatives and research-based best practice, as well as accreditation evidence for KESA.

- Initial Cost
 - \$5,000 for programming
 - \$3,475 plus applicable travel expenses for 5 days to create and calibrate
- \$1,500 Maintenance Fee begins Year 2

Template Paraprofessional/Instructional Support Staff eWalkThrough®

Template designed to gather real-time data during delivery of services by instructional support staff. Designed to provide feedback on district instructional initiatives and research-based best practice, as well as accreditation evidence for KESA.

- Initial Cost
 - \$2,000 for programming
 - \$2,085 plus applicable travel expenses for 3 days to calibrate
- \$1,500 Maintenance Fee begins in Year 2

Template Athletic eWalkThrough®

Template designed to provide feedback on implementation of research-based best practice in coaching, specifically created for athletic and extracurricular settings.

- Initial Cost
 - \$2,000 for programming
 - \$2,085 plus applicable travel expenses for 3 days to calibrate
- \$1,500 Maintenance Fee begins Year 2

Customized Athletic eWalkThrough® available

Leveraging eWalkThrough® Data for Growth

Professional Learning Options

- Calibrate observers
- Integrate eWalkThrough® into mentoring
- Initiate peer observation process
- Analyze data and set goals with educators
- Train NEW educators and/or administrators

Training Day 1

- Train NEW administrators
- Develop annual professional learning plans
- Continue calibration of look-fors
- Set individual eWalkThrough® goals
- Conduct team eWalkThroughs
- Initiate collaborative conversations
- Create stakeholder communication plan

Training Day 2

- Analyze first semester eWalkThrough® data
- Continue calibration and conduct team eWalkThroughs
- Integrate educator involvement in eWalkThrough®
- Update communication plan to share eWalkThrough® data with stakeholders
- Reflect on first semester professional learning and plan for second semester
- Review and update eWalkThrough® goals and goals for collaborative conversations
- Identify potential tool adjustments for annual re-customization

Training Day 3

- Identify and archive data for accreditation
- Analyze eWalkThrough® data to drive professional learning
- Review and reflect on collaborative conversations
- Communicate year-end eWalkThrough® data to stakeholders
- Identify tool adjustments for summer upgrades
- Review and reflect on eWalkThrough® goals

Evaluation Services

e4E Classic

Created by Southwest Plains consultants and area educators and approved by KSDE. Includes an evaluation tool for each of the following: educator, building leader, district leader, counselor, and library media specialist.

- \$2,000 one-time fee [NOTE: Minimum of 1 consulting day is recommended to provide e4E functionality, content, & user calibration.]

e4E Condensed District Leader Evaluation

Condensed e4E content in an easy-to-use, 2-page Word document. For District Leader evaluation only.

- Free for e4E clients
- \$200 one-time fee for all other clients

e4E Condensed Building Leader Evaluation

Condensed e4E content in an easy-to-use, 2-page Word document. For Building Leader evaluation only.

- Free for e4E clients
- \$200 one-time fee for all other clients

e4E Classified Evaluations

Simplified, 1-page evaluation for classified staff delivered as a PDF. Two versions are included: one for instructional positions and one for non-instructional personnel.

- \$100 one-time fee, per set

e4E Annual Maintenance Fee – For e4E Classic only. Based on district student headcount. Fee provides site security and software design upgrades. [NOTE: Maintenance Fee begins in Year 2.]

- 0-500 students = \$750
- 501-1,000 students = \$1,250
- 1,001-1,500 students = \$1,500
- 1,501-2,000 students = \$1,750
- 2,001-3,000 students = \$2,000
- 3,001-4,000 students = \$3,000
- 4,001+ students = \$4,000

e4E Professional Learning (KSDE REQUIRED)

KSDE MANDATED that ALL new administrators and first-time e4E educators receive content and functionality orientation to ensure compliance with required state evaluation procedures.

[NOTE: District leaders are required to sign an official document listing ALL administrators, or other personnel, utilizing the e4E AND indicating that these persons have received OR will receive (date of training required) the e4E evaluation orientation.]

Training options include the following:

Administrators

- All NEW administrators or other authorized evaluators – content and functionality orientation.

Educators

- All educators being evaluated in the **current cycle** – review and update. (1-2 hours)
- NEW educators to the district – comprehensive content training. (1/2 – 1 day)
- ALL counselors and library media specialists, as first-time e4E users – content and functionality on *their specific tool*, only.

Board of Education

- NEW Board of Education members – content and functionality of District Leader Tool, only.

Training Format Options for All e4E tools

- Option 1 – To-the-door by Southwest Plains consultant (daily consulting rate plus applicable travel expenses)
- Option 2 – Online Southwest Plains Evaluation Video Series (\$50/person)
- Option 3 – In-house by district administration

(COLLECT SIGNATURE SHEET)

Administrative Leadership Coaching

What group receives the least professional learning in your district? Who has the most instructional responsibility? Superintendents! Principals!

Group and/or one-on-one job-embedded coaching support for administrators will be delivered. Targeted support is customized based on the unique needs of the individual administrator and their district. May include:

- Expanding professional capacity
- Refining leadership skills
- Building school culture
- Supporting change
- Designing/delivering growth mindset
- Providing effective feedback
- Conducting collaborative conversations
- Servant leadership

Mentoring Program for New Administrators (required for obtaining professional license)

Southwest Plains provides a mentor to qualifying district/building administrators. Includes 44 contact hours with resources to develop and retain strong leaders and benefit students. (\$1,500 per administrative leader plus applicable travel for onsite visits)

Indicate number of administrators to be mentored: _____

Includes, but not limited to:

- Face-to-face contact
- Virtual mentor contact
- Minimum of 3 on-site visits
- Networking opportunities
- Continued mentor support for years 2 & 3 is available
- Customized price for continued support based on needs of leader
- 1st meeting, face-to-face on July 22, 2019, from 9am-2pm at SWPRSC Conference Center, Sublette for District Leaders
- 1st meeting, face-to-face for Building Leaders cohort to be determined later

Huddle Up! Leadership Challenge

Get ready to roll up your sleeves. *No initiatives. No budgets. No strategic planning.* Dress casually and be prepared to have fun! You will be thinking. You will be moving. You will be problem-solving. Bring your entire administrative team. The overall result? Leadership transformed.

Participants engage in a variety of challenges and walk-away with answers to these probing questions:

- How do I lead?
- Is my leadership style effective?
- What could I do differently to improve satisfaction of the individuals I serve and to improve the results achieved?

Active, hands-on format designed to empower leadership to support “future-ready students!” Action-packed with a competitive edge, *Huddle Up* gets at the heart of moving your team to the leading edge and creates opportunity to reflect on individual style and engage in team-building.

Pricing for Huddle Up: \$75 per attendee (plus applicable travel); 20-person minimum

Visible Leadership

Grow your leadership skills! Feel empowered to make decisions for your building and have a direct impact in the forms of student and teacher success! This in-depth training for administrators, *aspiring* administrators, and teacher leaders delivers powerful strategies for leaders looking to grow their skill set.

4-Day Training:

- Day 1 – Is Your Vision Visible? (Focus on developing a vision for your building and how best to execute that plan.)
- Day 2 – Can Culture be Seen? (Dive deep into what is your building culture, how to assess it, and how to change it.)
- Day 3 – Which Burns Brighter – Instructional or Transformational Leadership? (Which leadership style has the largest impact on learning? On culture? Dissect when to be an instructional leader and when to be a transformational leader.
- Day 4 – Seeing the Whole Picture: When Change is Needed (It is sometimes difficult to see the whole picture when you are knee-deep in the organization. Learn how to take a step back and view the whole picture using a systems-thinking approach.)

E-Rate

Support provided from initial application through funding approval. Services delivered face-to-face and/or virtually; including, but not limited to:

- Form 470, Form 471, and Form 486
- Response to inquiries from USAC
- Confirmation of funding receipt
- Compliance consulting
- Technology plan support

The Southwest Plains pricing structure for E-Rate services is highly competitive as it is based on a daily rate, rather than a percentage of the total E-Rate award. Specific pricing will be provided by the E-Rate consultant, but will generally follow this scale:

- Small District (1A/2A): \$700 - \$1,400 plus applicable travel expenses
- Medium District (3A/4A): \$1,400 - \$2,500 plus applicable travel expenses
- Large District (5A/6A): \$2,500 - \$5,000 plus applicable travel expenses

Suicide Prevention (KSDE REQUIRED)

In 2016, Kansas Legislature passed SB 323, known as the Jason Flatt Youth Suicide Awareness Act. Required programming shall include **annual training for all staff each calendar year** based on programs approved by the State Board of Education.

Southwest Plains will provide a training program, including:

- Video access to 3-part series
- Facilitator guide with embedded, interactive discussion prompts
- Sample debriefing activities

Pricing for Suicide Prevention Training

- \$100 for 30-day district access via emailed video link.

Professional Negotiations Training (KSDE REQUIRED)

Professional Negotiations Training required by law will be provided through a recorded webinar format. Available in January/February. This webinar may be used for training of Boards of Education, administration, and/or teachers' associations. Recorded webinar will be made available for a period of 3 weeks.

Pricing for Professional Negotiations Training

- \$75/district/3-week viewing period

Resumé/Application Service

- Is your resume competitive?
- Does your cover letter showcase your unique qualifications?
- Are you ready to rise to the "top of the stack" and garner that coveted interview?

Follow these 3 easy steps:

- Step 1 – Register (private, personal-pay process) and submit draft documents for review.
- Step 2 – Consultant will recommend edits, revisions and alternative design options.
- Step 3 – Candidate maintains final determination on all content and formatting decisions. Candidate will complete revisions for final proof by the consultant.

Pricing (personal pay service):

- \$350 flat fee, includes 30-day window and maximum of 3 review/revision sessions by a Southwest Plains Senior Leadership Consultant. Confidentiality is guaranteed.
- Additional documents required for application (e.g. philosophy of education narrative) may be reviewed for a separate fee.

EDUCATOR SUPPORT

Formative Assessment Made Easy

The latest book written at Southwest Plains, *Formative Assessment Made Easy*, is an activation guide that distills formative assessment into a step-by-step process for classroom implementation. **Endorsed by John Hattie, *Visible Learning*, this content is perfect for back-to-school or fall inservice. Content can be delivered in 5 segments (each 1 day, as district calendar allows):**

- Clear and detailed discussion of ***formative assessment--what it is and what it is not***.
- Rationale for ***why formative assessment matters***. Why should teachers implement a formative assessment system? What are the benefits?
- ***Best practice formative assessment is shared***. The research is synthesized and summarized in manageable components. Teachers will know exactly what a formative assessment system should look like and how to get started today.
- Using formative assessment data is the linchpin. In the final section of the book, the nuances of ***how to effectively use formative data*** to adjust both instruction and student learning are discussed.
- Additionally, the book offers 65 tactics, with detailed instruction for implementation, plus a real-time classroom video demonstrating each.

Support for districts can be customized around any combination of John Hattie's high-effect strategies (e.g. teacher clarity, feedback, peer support, and assessment capable learners). Hands-on practice will be modeled and practiced. *Formative Assessment Made Easy* is required for this training.

Trauma Sensitive Schools (TSS)

Support to ensure that children traumatized by family violence or other adverse childhood experiences will succeed in school.

Southwest Plains will provide a Trauma Sensitive Schools trainer to work with your staff and enhance sensitivity to, and knowledge of, trauma and children affected by traumatic experiences. Underlying research and resources will be shared. Participants will be equipped with tools to create awareness and inspire a trauma-informed perspective in their school and/or district.

Flexible options for delivery include, but are not limited to:

- Overview of Trauma Sensitive Schools: Prevalence, impact, perspective shift, introduction to strategies
- Trauma Sensitive Schools: A deeper look into strategies, including a needs assessment, regulation and the need for relationships

Project Based Learning (PBL)

A hands-on, interactive opportunity designed to help teachers experience, plan, and implement authentic learning experiences for students. Project Based Learning ties together deep content knowledge, cognitive preparation, employability skills, and social/emotional learning to help students develop critical thinking, creativity, communication, and collaboration skills.

Topics Include:

- Why PBL?
- What is PBL?
- Launching a Project
- Developing Driving Questions
- Benefits of Just-in-Time Learning
- How to Group Students
- Assessing PBL
- Service Learning and PBL
- Publishing Student Work and Creating an Authentic Audience for Students
- Finding and Developing Project Ideas
- Supporting KESA and Redesign efforts

Delivery Formats: 1-day, 4-day, or 6-day options for K-5 or 6-12:

- 1 Day - PBL Overview (highly recommend additional follow-up/support)
- 4 Days - PBL 101: Developing a full PBL Unit
 - Planning, implementing, and assessing PBL
 - Optimal if first two days are consecutive
 - Day 3 about 3-4 weeks later;
 - Day 4 about 3-4 weeks following Day 3
- 6 Days - PBL 201: Sustained PBL Support
 - PBL 101 plus two additional days of sustained support
 - Day 5 about 6-8 weeks after Day 4
 - Day 6 about 6-8 weeks after Day 5

Poverty Simulation

Staff and/or community stakeholders experience the daily, urgent stressors of living in poverty for a month in a simulated event. Participants achieve a set of goals based on the monthly income of a family in poverty by role-playing a family member or community resource provider. Orientation discussion gives participants facts about poverty and their assigned roles. Following the simulation, participants self-reflect by identifying individual and community challenges, thereby allowing them to implement a call-to-action in their own lives and professional practice. Minimum of 50, maximum of 100 participants

Pricing for Poverty Simulation

- Full day rate for members: \$1,000 plus applicable travel expenses
 - Two, 3-hour Poverty Simulations OR
 - One half-day poverty training (e.g. communication with families, student engagement) plus one 3-hour Poverty Simulation
- Full day rate for non-members, regardless of option selected: \$1,200 plus applicable travel expenses
 - Two, 3-hour Poverty Simulations OR
 - One half-day poverty training (e.g. communication with families, student engagement) plus one 3-hour Poverty Simulation
 - One, 3-hour Poverty Simulation only

[NOTE: Southwest Plains Carl Perkins Consortium Members may use up to \$750 in Perkins funds toward a Poverty Simulation, with the remaining \$250 being invoiced to the district. Non-consortium members may write the Poverty Simulation into their Carl Perkins special populations indicator.]

Tiered Intervention Support (TIS)

A customized, total system of best practices to support the differing academic needs of students. Regular data-based monitoring provides for instructional decision making to meet the needs of each student. Three tiers of support include: Core teaching for all students, supplemental intervention in addition to core teaching, intensive intervention in addition to core and supplemental teaching.

SWPRSC recommends multiple days of service based on district need. Flexible options for delivery of each TIS area (reading, math, behavior) to include, but not limited to:

- Overview of Tiered Intervention Support - minimum 1 day
- Foundation and Planning - minimum 3-5 days
- Year 2 Continuing Support, as needed

Service will be custom designed based on district/building need. Indicate areas of interest below.

_____ Math
_____ Reading
_____ Behavior

Mentoring Program for New Teachers

[NOTE: Southwest Plains has a KSDE-approved program as required to obtain professional license.]

OPTION 1: Southwest Plains trains your local mentors to implement the SWP Teacher Mentoring Program.

Southwest Plains tracks the mentoring documentation and provides a certificate to district upon successful completion. Choose one format from below. (One-time fee of \$500 to establish program).

- Workshop Format for required Mentor Training PRIOR to school* - Includes one 1-day workshop plus virtual support throughout the year. Workshop training will take place on August 2, 2019, at SWPRSC Conference Center, Sublette.
- Virtual Format for required Mentor Training PRIOR to school* - Includes ONLY virtual learning modules (videos and response questions) for district mentors. (\$300 per mentor).

***Annual training is required each year for each mentor:** Southwest Plains has a virtual “refresher” course for mentors who have successfully completed one year as a mentor through our program. The course is delivered in virtual format and can be viewed at the convenience of the experienced mentor, prior to school starting, as per KSDE requirements. (\$50 per mentor per year)

OPTION 2: Southwest Plains provides experienced Mentors to new teachers.

- First face-to-face meeting to be determined with Southwest Plains Mentor and district. Must be held prior to the mentee’s first day with students.
- Monthly face-to-face visits, weekly virtual contacts (emails, video conferences, etc.). Topics to be determined by mentee need.

Pricing for Option 2 Mentoring:

- \$2,000 for 1 teacher plus applicable travel expenses
- \$1,500 each for 2-4 teachers plus applicable travel expenses
- \$1,250 each for 5 or more teachers plus applicable travel expenses

Educator Instructional Coaching

Customized coaching to support instructional improvement and leadership capacity. Content is designed based on best practice and individualized to match district priorities.

Options include, but not limited to:

- Individual observations
- Instructional conversations
- Instructional strategies
- Student engagement techniques
- EL/SPED/At-Risk design and delivery
- Formative assessment
- Differentiated delivery
- Project Based Learning
- Classroom management
- Specific district initiatives
- Specific leadership needs
- Standards training

Curriculum Development/Alignment Support

Customized process to match district needs. Includes, but not limited to:

- Define and review current curriculum, lesson and unit plan development
- Alignment or realignment with standards and resources
- Review/develop formative, performance assessments and initiate data analysis
- Identify instructional strategies, utilize essential questions, review cross-curricular materials, and support teachers in areas of district focus
- Development of cross curriculum units to integrate standards

Variety of delivery options available, including full-day professional learning with all staff, selected departments, or specific teachers. Customization of delivery also available (e.g. a department works half day and a different department works second half day or PLCs with rotating consultant.) Subject areas include, but not limited to:

- Math
- English Language Arts (ELA)
- NGSS (Science)
- HGSS (Social Studies)
- Career Technical Education (CTE)
- English Language Proficiency (ELP)
- Others

Curriculum Management System (CMS)

Digital tool stores and supports on-line district curriculum work with 24-hour accessibility and editing in a web-based system. One-time fee of \$1,000 to establish district curriculum website. OLC 2.0 includes:

- Current Kansas Standards pre-loaded for the following:
 - English Language Arts
 - Math
 - Science
 - Social Studies
 - Music
 - PE/Health
 - Early Learning
 - SECD
 - Art
 - Literacy in Technical Subjects
 - Library Information and Technology
 - World Languages - new for 19-20
- Secure uploading of lessons, units, pathways, and resources

Recommended professional learning for alignment process and basic data entry:

- One day for K – 2nd
- One day for 3rd – 5th
- Two days for 7th – 12th
- Additional days may be needed to meet specific district goals
- Digital reports provide documentation for school improvement and accreditation (KESA)

[NOTE: Standards are customizable to address other content areas, specialized courses, or district adaptations, upon request.]

CMS Annual Maintenance Fee

Provides site security and annual software upgrades. \$500 Maintenance Fee begins in Year 2.

Co-Teaching

Involves teachers and/or paraeducators collaborating to provide quality instruction. Co-Teaching module is based on the work of Dr. Richard A. Villa and Dr. Jacqueline S. Thousand. This model will provide research, structure, and effective strategies for successful implementation, including:

- Framework training for teachers and paraeducators
- Implementation planning and support
- Observations aligned to Co-Teaching framework
- Powerful on-site feedback for growth
- Provides instruction and support in the least restrictive environment

[Note: TASN financial support available upon application approval.]

#EdTech For Future Ready Students

Ensure investment in technology is impacting student success. Technology support to enhance teacher effectiveness and student engagement. Customizable to meet district needs, including, but not limited to:

- Google Tools/Classroom
- Blended learning
- Personal device training (iPad, Chromebook, Surface, etc.)
- SAMR training (measuring technology integration)
- Social media branding and social media integration

Districts will identify technology training priorities and can request specific topics. Consulting days arranged to support unique needs of the district.

Teacher Focused Professional Learning Communities (PLCs): The Key to Improved Teaching and Learning

PLC Model offers a systems approach to school improvement and ultimately student achievement. Teachers organized by grade level or content to achieve common goals.

Customized district support: (1-day minimum/per topic below recommended)

- Prepare for the work: Build the foundation, preview the process, organize the teams
- Do the work: Define team expectations, analyze data, plan for learning and action, conduct success meetings, maintain momentum
- Examine the Results: Assess Team Progress and Sustain the Teams

Building Leader Focused Professional Learning Communities (PLCs): The Key to Improved Teaching, Learning, and Leadership

Customized district support: (1-day minimum/per topic below recommended)

- Provide building leaders opportunities for guided professional collaboration
- Provide support for building leaders to better lead building level PLCs
- Provide avenue of communication among building leaders and district leaders

PLT/Content Praxis Support

Individual or group tutoring and support for the Professional Learning and Teaching (PLT) Praxis test and/or Praxis content areas, including:

- Support for registering and determining assessment timelines
- Guidance in designing a study plan based on individual needs
- Instruction for utilizing free ETS Study Guide to determine topics for review
- Other needs, as identified

Substitute Teacher or Paraprofessional Training

Support for paraprofessional and/or substitute teachers to enhance student learning. Topics include, but not limited to:

- Current Content Standards (ELA, Math, Science, Social Studies)
- Student engagement and small-group strategies
- Literacy and/or math strategies
- Critical thinking strategies
- Working with students from poverty and EL students
- Growth mindset and brain-based learning
- District/building initiatives
- Classroom management strategies
- Questioning techniques
- Para Pro Praxis support

ENGLISH LEARNER (EL) SUPPORT

EL Implementation (Prep for EL endorsement)

Service includes three days to support implementation of effective practices for English Learners in the regular education classroom. Sessions will incorporate research-based strategies and techniques to incorporate more oral and written language into all subject areas. These sessions will also support teacher preparation for Praxis assessment required for adding the EL Endorsement to their license. The three sessions address:

- Linguistics and Culture
- Language Learning and Professional Issues
- Planning and Implementing Instruction
- Assessment and Evaluation

[Note: Also available as a video series. See page 31.]

EL (English Language) Simulation

This EL Simulation offers instructional and community experiences that enable participants to reflect on the reality of our students' worlds and the implications on system-wide practice.

Participants will assume the role of an EL student as they attempt to make meaning from a lesson taught in a different language. They will also navigate the school system as a family whose native language is not the language of the school.

As a result of this professional learning, participants will work towards overcoming cultural bias and develop empathy for the students and families they serve. This knowledge will enable them to notice the strengths of the students and families that they serve and use the curriculum of the home as a foundation for learning.

Pricing for EL (English Language) Simulation

- Full day rate for members: \$1,000 plus applicable travel expenses
 - Two, 3-hour EL Simulations OR
 - One, half-day EL training (e.g. communication with families, student engagement) plus one, 3-hour EL Simulation
- Full day rate for non-members, regardless of option selected: \$1,200 plus applicable travel expenses
 - Two, 3-hour EL Simulations OR
 - One, half-day EL training (e.g. communication with families, student engagement) plus one, 3-hour EL Simulation OR
 - One, half-day EL Simulation only

eILP Application (Electronic Individual Learning Plans)

Application will manage and organize all required documentation for EL learners. Printable reports are available as well as online access for classroom teachers. The eILP will store:

- Home Language Surveys
- EL Placement Data
- Annual EL Assessment Data
- Kansas EL Standards and Goals for each identified EL learner

eILP Pricing:

- \$500 set-up fee (only paid in year 1)
- 0-200 records = \$5/record
- 200-500 records = \$4/record

[Note: Large districts with multiple buildings and a large EL enrollment may need to have enrollment and billing done by building rather than district.]

STUDENT SUPPORT

STEAM Camp for Students (On-site or camps at Southwest Plains)

Students (K-2, 3-6) engage in half day, hands-on STEAM experiences. During their camp, students rotate through engaging, hands-on, project-based centers to practice coding skills, math and problem-solving skills, and building simple machines.

Two, half-day programs are delivered directly to your students: one session for K - 2nd; the other session for students 3rd - 5th.

Pricing for Student STEAM Camp

- Dependent on camp specifics, including the number of students, parents, and staff members involved.
 - Example: \$1,200 per day (plus applicable travel expenses for on-site camps) for two half-day camps, 50 students maximum per session; local volunteers required.

Notes:

- Larger number of students cost more due to the increased cost of supplies, and potentially, Southwest Plains staff. More than 50 students per session also requires additional local adult volunteers to assist with activities.
- STEAM camps require a large space that can accommodate the number of students and the hands-on activities.
- If preferred, STEAM camp can be held for individual schools at the SWPRSC Conference Center in Sublette for an additional facility fee.

Redesigning for a Culture of STEAM (workshop at Southwest Plains)

Teams of teachers attend a workshop devoted to teachers training to become a local STEAM Leadership Team charged with sparking a STEAM revolution in their buildings or district. During this training, teachers explore STEAM learning in the classroom and practice a variety of hands-on activities appropriate for deployment locally. This training will culminate in an onsite STEAM Camp for your students led by the STEAM Leadership Team and Southwest Plains consultant.

Pricing for STEAM workshop

- Teams of 1-2 attend at \$125/person
- Teams of 3+ attend at \$100/person
- Materials to be provided by district

STEAM in the Classroom (to-the-door)

Teachers and staff attend a 1-day training where they learn how STEAM benefits students, then engage in a variety of hands-on activities that can be implemented in their classrooms. (Grades K-12)

Pricing for STEAM in the Classroom

- Applicable daily rate plus applicable travel expenses plus \$15 per teacher consumable material fee

Student Soft-Skills Simulation (for students in 9th – 12th grades)

Students are given direct opportunities to develop, comprehend, and practice the employability skills needed to become a successful Kansan. Without soft skills explicitly taught, students are missing out on a valuable component of the whole-child approach, 'future-readiness.' With involvement of community stakeholders, this half-day student simulation will provide real-time mentoring. Content rich, action packed, and energizing. Maximum participation of 60-120 students per session.

Requirement: District will provide connections with 6 community/business leaders who will play an important role in the simulation**

Topics addressed:

- Communication
- Enthusiasm and attitude
- Teamwork
- Networking
- Problem-solving and critical thinking
- Professionalism

Pricing for S³

- Half-day rate (1 session) for members: \$650 plus applicable travel expenses
- Full-day rate (2 sessions) for members: \$1,000 plus applicable travel expenses
- Non-members, only full-day rate is available: \$1,200 plus applicable travel expenses

Digital Tattoo

What's your tat say? Your *digital tattoo* that is. Digital Tattoo provides students with the framework to align social media and digital presence to long-term goals. This service increases student and staff awareness of the effects of the digital tattoo both today and in the future.

Issues addressed:

- Bullying/Cyberbullying
- Sexting
- Social media
- Catfishing
- Predator protection

Content delivered in age appropriate content sessions for 3rd – 12th grades. Sessions are 1 to 1½ hours for students and half day or full day sessions for teachers.

Student CORE Team

Discover how students can become culture change agents in their buildings. From a student-led needs assessment, to intentional actions that address the CORE mission, students can make an impact. Students will be agents of change by creating and implementing an actionable plan to address topics such as bullying, drug/alcohol abuse, and toxic relationships. Recommended: Teams of 15-20 students.

For students in grades 7th – 12th

5-7 Days Recommended

CORE Program Features:

- Team comprised of students from multiple backgrounds
- Needs assessment focused on social/emotional needs
- Plans with actionable items to impact buildings
- Student leadership development

OTHER SUPPORT

Professional Development Council (PDC) & Individual Development Plan (IDP) Management

- Annual training – to ensure compliance with KSDE and state requirements
- On-Site visits - twice annually, to include
 - Individual Consultation with each licensed staff
 - PDC Council Collaboration - with chair(s)
 - PDC Administrator Report – per completion of individual staff conferences
 - Customized district website and user support - for PDC transcripts and IDPs
- Completes required PDC plan with KSDE
- Email/phone support - for re-licensure questions
- 24/7 access - to PDC 2.0 software

Pricing for PDC Plan

- \$1,800/district plus \$12/certified staff plus applicable travel expenses for onsite visits

Regional Professional Learning Opportunities

Summer 2019

- June 11-12, 2019
 - Jim Knight Instructional Coach Training: Impact and Strategies
 - Location: SWPRSC, Sublette, KS
 - Registration Fee for Members: \$300/person
 - Registration Fee for Non-Members: \$350/person

2019 - 2020 School Year

- August 28, 2019
 - Absenteeism & Truancy: Interventions and Universal Procedures
 - Presenter: Jessica Sprick, Co-Author and Daughter of Dr. Randy Sprick,
 - Location: SWPRSC, Sublette, KS
 - Registration Fee for Members:
 - Teams of 1-4 = \$125/person
 - Teams of 5-9 = \$115/person
 - Teams of 10+ = \$105/person
 - Registration Fee for Non-Members = \$140/person
- September 23, 2019
 - Foster and Nurture Deep-Thinking, Visible Learners
 - Presenter: Dr. John Almarode
 - Location: SWPRSC, Sublette, KS
 - Registration Fee for Members:
 - Teams of 1-4 = \$125/person
 - Teams of 5-9 = \$115/person
 - Teams of 10+ = \$105/person
 - Registration Fee for Non-Members = \$140/person

MICROCREDENTIALS

Microcredentials in four specialty areas (listed below) for certified educators Fall 2019. Professionals enrolling in these programs will attend a series of workshops throughout the school year, then complete and present an action-research project in May to a cohort group.

Master Mentor

The Master Mentor microcredential is available to all educators who desire the skills required to be an effective mentor. All participants must designate a mentee for this program. Candidates will attend an initial training (face-to-face or virtual) before school begins in the Fall, then continue training via online or virtual modules. A final, individual multimedia presentation will include reflection on effective mentoring and lessons learned.

Details:

- \$390 SWP Mentoring Program Participants
- \$600 Non-SWP Mentors Program Participants
- First Session: August 1, 2019

Visible Leadership

The Visible Leadership microcredential is designed for early-career or aspiring administrators, as well as teacher leaders. Participants will attend four face-to-face or virtual meetings throughout the school year, then present a multimedia review of the work in late Spring.

Details:

- Cost: \$600
- First Session: September 18, 2019

ESOL Program Director

The ESOL Program Director microcredential is built around an introductory series of four workshops designed for aspiring ESOL Program Directors who want to learn the basics of quality ESOL program design and management. Participants can attend face-to-face or virtually. At the end of the school year, participants will present results from a language-related action-research project.

Details:

- Cost: \$600
- First Session: August 27, 2019

Trauma Sensitive

The Trauma Sensitive microcredential is appropriate for all licensed educators who are wanting to learn more about how trauma affects children and how to implement effective interventions to help those affected. Candidates will attend two full-day workshops (face-to-face or virtually) and participate in four online learning modules, then, in late spring, present results from an action-research project of their choosing.

Details:

- Cost: \$600
- First Session: September 5, 2019

COLLEGE CREDIT

College credit is available from Mid-America Nazarene University (MNU) for the following SWPRSC professional learning opportunities:

- On-site, full-day selected SWPRSC workshops (in-person or virtual attendance) 0.5 credit hour for \$45
- In-district consulting day, as requested by the district, with a 5-hour minimum 0.5 credit hour for \$45
- Kokopelli U book studies vary in length and available credit (see page 30)
- On-Demand learning options available for 0.5 credit hours for \$45 (see page 31)

DISTANCE LEARNING

Student Support

FuelEd Online Courses

Hundreds of middle and high school courses on the BrightSpace platform provide opportunities for credit recovery, foundational, standard, and advanced placement courses. Requires on-site facilitator.

Pricing for FuelEd

- \$125 per student per year (provides up to 3 courses at any given time)
- \$200 per student per year for each career-focused course
- \$675 for a first-time user setup and facilitator training on-site or \$125 per person for training at SWPRSC on August 5, 2019 (required)

[NOTE: Certified teachers are available at \$185 per student per class per semester, if needed. \$200 per student per semester for advanced placement courses.]

FuelEd Course and Teacher Fees	Seat with Access up to 3 Courses (District provides teacher)	Teacher Fee per Student per Semester (in addition to seat fee)
Comprehensive	\$125	\$185
Credit Recovery	\$125	\$185
Remediation	\$125	\$185
Honors	\$125	\$185
Advanced Placement	\$125	\$200
Career Focused	\$200 per course	\$185

NOTE: Itemized list of courses available upon request.

Educator Support

Kokopelli U Online Book Studies

Offered each semester (spring, summer, fall), with college credit options through Mid-America Nazarene University (MNU) following their academic calendar.

- A menu of approximately 30 titles available from which to select

Pricing for Kokopelli U

- Individual book study options
 - \$150 for a 1.0 hour class
 - \$75 for a 0.5 hour class
- Optional college credit
 - 1.0 hour credit = \$90,
 - 0.5 hour credit = \$45
- Contact SWPRSC for building/district-wide book study pricing

Kokopelli On-Demand Learning

Southwest Plains workshops have been transformed into virtual learning opportunities. These virtual workshops provide high quality professional learning in a blended technology environment. PDC points and college credit available.

Digital library now accessible for teachers, departments, or PLCs in the following categories:

- Total Participation Techniques
- English Language Arts
- Math
- Science
- Social Studies
- Technology (Google Classrooms and GAPE)

Pricing for Kokopelli On Demand

- \$125/person for members, \$140 person for non-members
 - 2-week window provided to complete the coursework
- Optional 0.5 college credit available for \$45

ESOL Praxis Prep Virtual On-Demand Course (District Access)

- 30-day access to video series
- Fee based on number of users. Contact SWPRSC for a customized quote.